# VIZAG **INDUSTRIAL SCAN** An Industrial Fortnightly

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# **Bhatt signs in at RINL**

ing Director of MECON

Limited he brings with him

a wide range of technical

### RINL's new Boss has a daunting task ahead

**VIS News Service** 

In what could be termed Las one of the most significant and coveted roles, Mr

Atul Bhatt recently assumed charge as the new CMD of RINL-Visakhapatnam Steel Plant.

With RINL's privatisation blues causing mass protests and gloom in this region coupled with calls

for RINL's quick turnaround Mr Bhatt has a daunting task on his hand.

Having served earlier as the Chairman and Manag-



Prior to joining MECON he was Executive Director (Business Development and Corporate Planning) in NMDC and was instrumental in formulation of Strategic Management Plan 2025 for the Company and was responsible for all mergers & acquisition activities of the Company.

He has also served in ArcelorMittal as General Manager (Mergers & Acquisition) based in London, UK and also as Country Manager (Iran) based in Tehran, Iran. Mr Bhatt worked in Tata Steel for a num-

ber of years, where he started his career as a Graduate Trainee in 1986.

Contd. on Page ..2

## Gauging Andhra | AP's Pradesh EV market New CS

Aditya Sabharwal

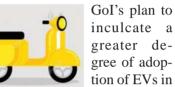
Electric vehicles are no longer just a buzz word but a slowly changing reality in today's two wheeler market. Albeit still minus-

cule in comparison to the sales of combustion vehicles they are steadily

catching the attention of consumers.

The two wheeler segment as one would expect is seeing a much quicker and early adoption in the EV space. This coupled with the government of India's recent subsidy increase under the FAME II scheme has further incentivised consumers to look more keenly to this greener mode of transportation.

FAME which stands for Faster Adoption and Manufacturing of Hybrid and EV is a



Introduced in April 2019 with a budget outlay of Rs 10,000 crore it was to support 7,000 e-buses, 5,00,000 e-three-wheelers, 55,000 e-passenger vehicles and a million e-twowheelers. The government of India recently extended Contd. on Page ..11

India.



VIS News Service

The State government I recently appointed 1985 batch IAS Officer Mr. Sameer Sharma, as the new Chief Secretary. Mr. Sharma is Special Chief Secretary Planning and Resource Mobilisation also currently Vice-Chairman of the Institute of Leadership, Excellence and Governance. Mr. Sharma Contd. on Page ..11

## AP continues to be among top borrowers

Aditya Sabharwal

s per the recent SDL Afigures Andhra Pradesh continues to be



Mehul Pandya opined that Andhra Pradesh has been much less affected by the second wave of COVID-19 pandemic com-

AP's borrowing is not a cause of concern. Most states borrow due to a revenue mismatch and is an accepted practice.

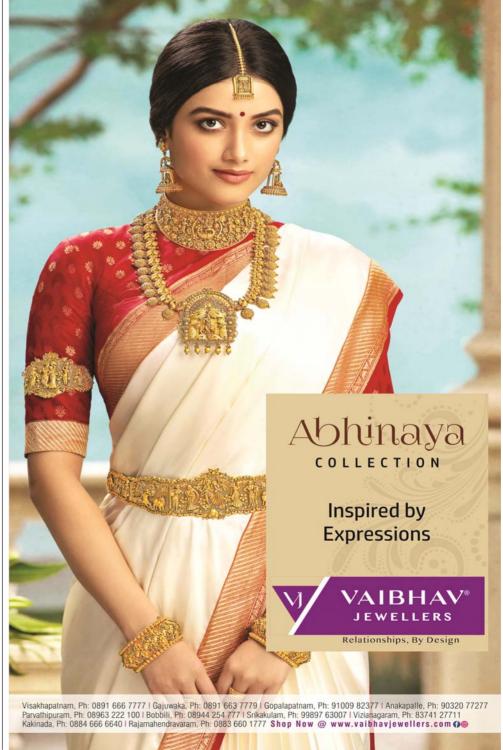
Mr. Mehul Pandya

enue mismatch and therefore is an accepted practice however to the extent that states keeps borrowing within the states budgeted estimates' clarified Mr

Pandya.

In addition with the COVID-19 pandemic the borrowings could well be a necessity. 'As of now AP's borrowing is not much of a

concern' said Mr



### ED, CARE Ratings Ltd. Pandya.

among the top 4 borrowing states in the country albeit experts say this isn't necpared to other states like Maharashtra, UP, Kerala,

SDLs are dated securities issued by states for meeting their market borrowing requirements

### **Top 5 State-wise market borrowings**

	FY 21 (7 April- 8 September'20)	FY 22 (8 April-7 September'21)	% change	Amount of borrowing as per indicative borrowing calendar during 8 Apr-7 Sept'FY22
Tamil Nadu	46,000	38,000	-17	35,950
Maharashtra	37,500	37,750	1	43,500
West Bengal	19,500	25,000	28	27,000
Andhra Pradesh	29,250	22,750	-22	20,000
Telangana	19,961	22,500	13	14,000

Source: RBI and CARE Ratings

essarily a negative thing.

In an exclusive interview to Vizag Industrial Scan, Care Ratings, Executive Director, Mr

#### Telangana etc.

'Every borrowing doesn't necessarily mean a negative thing. Most of the states borrow due to a rev-

and is said to be a part and parcel of the normal borrowing practice.

> Andhra Pradesh's

Contd. on Page ..11



**APMDC** begins

mineral extrac-

tion in 3 states

**VIS News Service** 

ment

**T**he Andhra Pradesh

Corporation

for

Mineral Develop-

(APMDC) started min-

eral extraction in

Madhya Pradesh,

Jharkhand and

Chhattisgarh.

Panchayati Raj,

Rural Develop-

ment and Mines

Mr. Peddireddi

Ramachandra

**Reddy** who chaired a re-

view meeting instructed

the officials to take nec-

essary steps to steer

APMDC, on the path of

son Shamim Aslam said

an action plan should be

prepared for the develop-

APMDC Chairper-

further development.

Minister

## **Aus. Delegation at NALCO**



**VIS News Service** 

high-level Australian Adelegation led by Mr. Barry O'Farrell, High Commissioner of Australia to India, recently visited **CPSE** Navratna NALCO's Corporate Office at Bhubaneswar.

During the visit, the delegation interacted with NALCO CMD Mr. Sridhar Patra, and the members of NALCO's management team. Mr. Patra apprised the Australian team about the various business activities of the company, spanning the entire value chain of Aluminium manufacturing, starting from Bauxite mining to production of world class aluminium end products.

The delegation from Australia appreciated the business operations of NALCO and expressed optimism at strengthening the Indo-Australian bilateral ties, particularly in the Mining, Energy and Minerals sector, with thrust on Aluminium.

Some of the other members of the Australian delegation included Ms. R 0  $\mathbf{W}$ a n Ainsworth, Consul General, Ms. Amy Keough, First Secretary, Australian High Commission and Mr. Partha Sen, Business Development Manager, Australian Trade & Investment Commission, Kolkata.

### GPL's Highest Coal to **RINL**

**VIS News Service** 

angavaram Port J reached another milestone by coal transfer to RINL. As per an official release from Gangavaram Port it recently transferred 6,08,706 MT of coal cargo through conveyors to the RINL plant in the month of August, 2021.

This is the highest-ever achievement in transfer of cargo since inception, which has surpassed old record of 5,67,888 MT which was achieved in April-21 said the release from GPL.

It further said that the milestone was achieved due to operational efficiency and smooth coordination between RINL & GPL teams.

ment of the PSU miner.

APMDC VC&MD V G Venkat Reddy said the APMDC has already started mineral extraction



in MP, Jharkhand and Chhattisgarh.

Principal Secretary Department of Mines Mr.Gopalakrishna Dwivedi, APMDC VC&MD Mr. V G Venkat Reddy, APMDC Adviser DLR Prasad and other officials participated.

tor, MCL complimented the

teams involved in achieving

the record despatch through

environment-friendly rail-

mode. "It is an impressive

performance by the Team

MCL, with equally great

coordination and support

from Indian Railways," said

Mr Sinha, congratulating all

the team leaders and their

teams for their work with

great sense of responsibility

## **NMDC** records 3.06 MT in Aug'21

**VIS News Service** 

**T**MDC's great run con tinues with another record-setting month with a production of 3.06 MT and sale of 2.91 MT of iron ore

The production and sales for this FY up to August 2021 is up by 44% and 45% respectively compared to CPLY.

Congratulating the

	August 2020	August 2021	Up by %	Upto August 2020	Upto August 2021	Up by %
Production	1.62	3.06	89%	10.42	15.02	44%
Sales	1.79	2.91	63%	10.80	15.67	45%

in August. Like the months preceding it, August too recorded the best August production performance ever in the six decade long history of the company.

Production registered an 89% growth compared to August 2020. Sales during the month grew 63% over CPLY.

NMDC team for surpassing expectations yet again, CMD NMDC Mr. Sumit Deb said, "Our performance in the first five months of current fiscal is very encouraging. This also puts us in a strong position

to pursue our plans for this

fiscal with greater confi-



### NALCO App for MSEs

Tational Auminium Company Ltd (NALCO), a Navratna CPSE under the Ministry of Mines, has launched 'NALCO Micro And Small enterprise Yogayog Application' (NAMASYA), a bilingual App developed exclusively for the benefit of the Company's MSE Vendors.

The NAMASYA App

provides a platform to highlight the Company's efforts towards development of MSEs. The App empowers MSEs with required information about vendor registration process, items which can be supplied by them with technical specification, vendor development and trainprogrammes ing of NALCO stated a release from the ministry of mines.

## **MCL Records Highest Coal Des**patch in a Day

VIS News Service

Mahanadi Coalfields L i m i t e d (MCL) has recorded the highest ever coal despatch by rail-mode, with 102 rakes chugging from Ib Valley and Talcher Coalfields to various power stations in a single day on August 31 2021.

A Miniratna Company



BOSCH **NEW MARUTI TRADERS** # 7-6-17/2. Chettivanipalem. Opp. APSEB Sub. Station, Near Auto Nagar, Old Gajuw Visakhapatnam - 530 026.

### Tata Steel OMQ bags **Greentech** Award

dence."

**VIS News Service** 

**¬**ata Steel's Ores, **Mines & Quarries** (OMO) division has been conferred the prestigious 'Greentech Energy Conservation Award 2021' during the two-day **Greentech Safety** TA. Culture & En-

Summit ergy

2021 organised by the Greentech Foundation at Sonmarg, Jammu & Kashmir.

Mr. D B Sundara Ramam, Vice President, Raw Materials, Tata

Steel, said: "We are honoured to be recognised for our efforts towards energy conservation and adoption of innovative environmental management practices across the OMQ

Division. We are implementing the concept of responsible mining to harmonise economic growth and

environmental protection across all our mining locations. As a responsible corporate, we will continue to work towards sustainable development for a better tomorrow."

### **Bhatt takes charge** amid testing times

Contd. from Page 1

A graduate from IIT, Delhi (1986) in Chemical Engineering he holds a Postgraduate Degree in Management from IIM, Calcutta (1989).

Taking charge he said that the RINL-VSP collective is highly known for their commendable work and team spirit.

RINL Directors, senior officers, representatives of Steel Executive Association and

trade unions extended warm welcome and greetings to the new CMD.

Rashtriya Ispat Nigam Ltd, also known as Vizag Steel, is a government owned steel producer based in Visakhapatnam, India. It is under the ownership of Ministry of Steel, Government of India. It is the first shore based Integrated Steel Plant in the country and is known for its quality products.

under the Ministry of Coal, MCL recorded the highest ever 61 rakes despatched from Talcher coalfields. MCL, on August 30, 2021, supplied 5.3 lakh tonne coal to consumers, including more than four lakh tonne coal to the various power stations.

Besides, 16 rakes were despatched through MGRmode (merry-go-round) and more than 1.15 lakh tonne via trucks to various consumers stated an official release from MCL.

Mr PK Sinha, Chairman-cum-Managing Direc-

to meet energy requirements of the Nation. MCL is the second largest coal producing company in India, having mining operations spread over in Jharsuguda, Sundergarh and Angul districts of Odisha.

MCL is implementing nine First Mile Connectivity projects to provide pollutionfree state-of-the-art rake loading system at a total expenditure of Rs. 3,600 crore. This will also generate a despatch capacity of 126 million tonne per year, expected to be achieved by the year 2024 said the release.

### Port

3

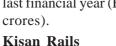
## Parcel traffic up 169%

**VIS News Service** 

The Waltair division of L East Coast Railway has witnessed an upsurge in its parcel handling in the first 5 months of the current fiscal.

As per an official release from the railways the division at the end of August-2021, had achieved a record parcel loading traffic of 20,192 tonnes thereby surpassing last year's traffic (7479 tonnes). This marked a whopping 169% growth over the same period last year.

Similarly during the current financial year, the division earned revenue of Rs 7.74 crores which is 172% more compared to the corresponding period





The Waltair division has also run 29 Kisan special trains to boost income to the farm sector, by providing hassle-free, safe and speedy transport services of agricultural produce.

The Division has transported 10,379 tonnes of mangoes which is 139%

last financial year (Rs 2.83 more than last financial year (4330 tonnes) earning revenue of Rs 4.61 crores which is also a record of 145% more than last year (Rs1.88 crores).

> The Division led by its new Railway Manager Mr Anup Kumar Satpathy has been credited for exceptional planning with special focus on the transportation of essential commodities combined with relentless efforts at field level in achieving the enhanced loading and revenue figures.

The Division has also taken several initiatives for enhancing the parcel traffic like round the clock operation of parcel facility, incentives for parcel booking, parcel management system for online tracking etc.

## **Union Minister visits**



**VIS News Service** 

Tnion Minister of State for External Affairs and Parliamentary Affairs, Mr. V. Muraleedharan, re-

**JNPT** records 28.45% container growth

**VIS News Service** 

Tawaharlal Nehru Port **J** Trust (JNPT), witnessed an upswing in cargo han2021-22 was 2,250,943 TEUs as against 1,544,900 TEUs, which is 45.70% higher than the container traffic over the same period of last year. The total traffic handled at JNPT during the first five months of FY 2021-22 was 30.45 million tons as against 21.68 million tons, which is 40.42% higher.

visited cently Visakhapatnam Port VPT Chair-Trust. man Mr. K. Rama Mohana Rao, IAS, explained the infrastructure, exports and imports facilities available in VPT.

The Minister appreciated the Port Management for the ongoing developmental activities in VPT.

## Rly. sees *110MT* freight in Aug.

**VIS News Service** 

espite Covid chal lenges, Indian Railways has maintained the high momentum in Freight figures in terms of loading and earnings during August 2021.

As per an official release Indian Railways freight loading during August 2021 was 110.55 million tonnes which is 16.87 % higher compared to August 2020 (94.59 million tonnes) for the same period.

Indian Railways also earned Rs. 10,866.20 crore from freight loading during August 2021 which is 20.16 % higher compared to August 2020 (Rs. 9,043.44 Cr.)

The important commodities transported during August 2021 includes 47.94 million tonnes of Coal, 13.53 million tonnes of Iron Ore, 5.77 million tonnes of Pig Iron & Finished Steel etc.

**VOC Port** handles highest parcel size vessel



V. O. Chidambaranar Port (VOC Port) has created a new record by

handling its highest parcel size vessel. T h e Singaporeflagged MV Ince Ankara arrived from the Port of

Mina Saqr, UAE, carrying with 93,719 tonnes of limestone consigned for Chettinad Cements. This bettered the previous record handled by the vessel MV Bastions, with 92,935 tonnes of coal handled on May 14, 2021.

The vessel berthed at Berth No. IX on August 26 and commenced discharge using 3 Harbour Mobile cranes capable of



more than 50,000 tonnes per day. The entire consignment was unloaded on August 29, stated a release. The vessel agent was Macsons Shipping Agencies Pvt. Ltd, Tuticorin, with the stevedoring agent for the vessel being Chettinad Logistics, Tuticorin.

## SCR records 9.5 MT in Aug'21

#### **VIS News Service**

The Freight loading fig ures of SCR in the month of August have surpassed the freight loading figures of the same period last year.

As per SCR the Zone has recorded an overall loading of 9.5 Million Tonnes (MT) during the month of August 2021 when compared to the loading of 6.3 MT recorded during August 2020, i.e. 51 % higher.

The growth rebound in freight loading is seen with all commodities witnessing higher loading levels in the month of August 2021 compared to the same period last year.

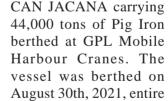
## GPL breaks cargo handling records

**VIS News Service** 

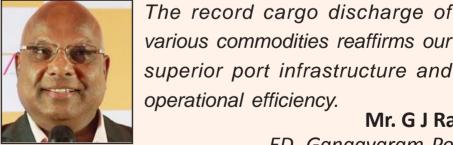
**▲** angavaram Port has Jachieved milestones by setting records in various cargo commodities.

With state of the art infrastructures facilities and deep depth multi-purpose cargo berths the port recently recorded some of its best discharge and loading figures.

ited. The management of M/s IPL the receivers of the cargo expressed their gratitude and appreciated the port management and staff who helped in



record of 41,314 MT in 24 hour basis. Vessel MV KM HAKATA carrying 82,500 tons of Iron Ore Pellets berthed at GPL Mobile Harbour Cranes.



The record cargo discharge of various commodities reaffirms our

dling and recorded a throughput of 453,105 TEUs in August 2021, a growth of 28.45% as compared to



352,735 TEUs in the same month last year.

NSIGT(Nhava Sheva India Gateway Terminal P Ltd) handled 98,473 TEUs in August-2021, which is highest ever TEUs handled since its inception stated an official release from JNPT.

The container traffic handled at JNPT during the first five months of FY

JN Port handled 79,583 TEUS of ICD traffic from 500 Rakes during August-2021 and the Rail-Coefficient in FY 2021-22 (Apr to Aug) was 18.27%. The efficiency and coordination of all stakeholders. including all Container Train Operators (both CONCOR and Private CTOs), Railways, and all Port Terminals, have contributed to the overall improved rail handling performance at JNPT.

#### **Milestones:**

Highest ever Fertilizer Discharge - The port discharged 26,885 MT of Fertilizer within 24 hours by using the MHCs (Mobile Harbour Cranes) which has surpassed their earlier record of 16,690 MT in 24 hours

**Highest Ever Urea** Discharge - The Vessel MV Kmax Emperor carrying 64,575 MT of Urea berthed at GPL on account of M/s IPL, this achievement stands out as the fastest urea discharge rate in the history of Gangavaram Port Limachieving this milestone.

**Pig Iron Loading:** The Port recorded another milestone in pig iron loading Gangavaram Port Ltd (GPL) performed excellent by loading 23,500 MT of Pig Iron by using the Vessel Cranes at their Berth-7 on 1st Sept 2021 on 24 hour basis, which has surpassed earlier record of 16,600 MT in 24 hour basis.

Vessel MV AFRI-

cargo loaded in just 46 hours, this new loading record achieved on 1st September, 2021.

**Iron Ore Pellets** Loading: The Port recorded another milestone in Iron Ore Pellets loading Gangavaram Port Ltd (GPL) performed excellent by loading 46,700 MT Iron Ore Pellets by using the ship loader at their Berth-4 on 3rd Sept 2021 on 24 hour basis, which has surpassed earlier

The vessel was berthed on September 03rd, 2021 entire cargo loaded in just 24 hours, this new loading record achieved on 04th September, 2021.

ED, Gangavaram Port

Mr. G J Rao

Speaking on the occasion Mr. G J Rao, Executive Director, Gangavaram Port Limited said "The record cargo discharge of various commodities yet again reaffirms our superior port infrastructure and operational efficiency".

### City / State

## Vizag's existing Intl. air cargo Operator opts out

Aditya Sabharwal

Tit by the on-going pan demic and non-operability of international flights the operator in charge for the international air cargo services at Vizag airport has served its termination notice to AAICLAS (AAI cargo logistics and allied services company).

Albeit the handling of the international air cargo at Vizag airport was assigned to APTPC i.e. Andhra Pradesh trade promotion council(its custodian) it had in turn outsourced the operations to an experienced air cargo op-

erator i.e. GSEC(Gujarat state export corporation limited) which has been operating since November 2017 at Vizag airport.

However with the pandemic and non-operation of international flights GSEC has given its termination notice to APTPC who in turn has submitted it to

AAICLAS citing its in- no disruption in the cargo

business since the beginning of the lockdown in AAICLAS. March 2020 while we



costs at Vizag' stated Mr Samir Mankad, wholetime CEO and director, GSEC speaking to Vizag Industrial Scan.

The Vizag airport authorities have however clarified that there shall be

ability to handle interna- movement and that for tional air cargo services. now both domestic and 'We have had zero international cargo will handled be by

In addition APTPC is keep paying high rentals looking for another air

> cargo operator. 'We are also looking for a new third party who has experience in air cargo operations and who could be part of this opportunity' said Mr G Rajendra Prasad, Vice Chairman and Manag-

and other surging fixed ing Director, APTPC.

An industry stakeholder stated that Vizag and its surrounding area has immense scope for Air cargo business as the Currently the only region is home to several other airport GSEC is companies in the sectors present at is Ahmedabad. of high value, perishables and textiles goods which typically benefit from air cargo operations.

'Auction of fish tanks to benefit fishermen'

**VIS News Service** 

inister for Fisheries **V** and Dairy Development Mr. S Appalaraju said that the State government issued orders to auction the fish tanks to free them from the hands of some middlemen.

The Minister said that over 582 tanks were present in the State and the government has decided to auction 333 tanks.

At first, the auction of tanks will be carried out at 27 minor irrigation tanks of the total 88 tanks in Nellore district on pilot basis. He said 30 per cent of revenue earned through auction will be credited to the concerned fishermen society to provide regular income to fishermen. He said that the State government has been implementing several schemes for the welfare of fishermen.

The Minister condemned the false campaign of opposition parties on the auction of fish tanks.





**VIS News Service** 

eading automobile ⊿dealer in Andhra Pradesh Lakshmi Hyundai recently unveiled N Line range of cars in Visakhapatnam.

Commenting on the introduction of N Line. Mr. Р. Visweswar Rao, GM-Sales, Lakshmi Hyundai said the

auto giant has been redefining the mobility landscape with products that take customer aspirations to new heights. The introduction of our N Line range to India, will induce sporty experiences making every drive a fun experience with products that personify excitement and athleticism.

## 'Sindhu is pride of the country'





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**VIS News Service** 

D ashtriya Ispat Nigam KLimited (RINL) the corporate entity of Visakhapatnam Steel Plant (VSP) recently felicitated Olympic Bronze Medallist and Brand Ambassador of Vizag Steel Miss P V Sindhu in the august presence of customers and vendors.

Speaking on the occasion, RINL CMD Addl. Charge Mr. **D.K.Mohanty** said Sindhu is a new generation sports personality and a pride to the country and Vizag Steel.

Addressing on this occasion, Mr. Mohanty, commended the contributions made by the Customers and Vendors in the growth of VSP. Mr. Mohanty said that RINL has established a strong presence in the market. He said that Ms Sindhu is a great inspiration for RINL in promoting its brand image. The CMD exhorted the customers to come forward to further fostering the relations with RINL, who always believe customers as their partners

in the progress.

Ms Sindhu expressed her gratitude to the management for reposing trust in her for becoming a "Brand Ambassador of RINL-Vizag Steel".

Responding to the felicitations, Ms PV Sindhu acknowledged the support of RINL in strengthening sports and praised RINL for the several sports initiatives being taken up by RINL. PV Sindhu, endorsed Fe 550 D TMT Rebar recently which was launched by RINL.

- Accelerated product launch
- Profitable revenue growth
- Reduced manufacturing cost
- Extended lifecycle returns
- Re-usable best practices

#### PLM TRAINING RELEVANT FOR THE FOLLOWING DOMAINS



Centre of Excellence in Maritime & Shipbuilding (CEMS) is a skill development initiative undertaken by Ministry of Shipping along with Siemens Industry Software India Pvt Ltd & Indian Register of Shipping in line with Prime Minister's initiative of Skill India.



## City / State

### **IN BRIEF**

### **IOC presents composite** cylinder to AU V-C

On the occasion of finitian On Day, Indian Oil Corporation Limited (IOCL) Visakhapatnam Area Office presented the newly

launched IOCL composite Cylinder to AU Prof. VC P.V.G.D Prasada Reddy and Registrar Prof Krishna V. Mohan. It was



informed that the composite cylinder has a threelayered construction & weighs 50% less than the steel cylinder and is the safest. The event was attended by IOCL officials Divisional LPG Sales Head, Mr. Somnath Das, Divisional Retail Sales Head Mr. Venkatesh Murthy, DGM Plant Mr. Ashok Kumar Sahu, Senior Manager Ms. Lalitha, Manager Ms. Umadevi and others.

### SCR opens new data centre in Chennai

The new Data Centre of the Indian Railways was recently inaugurated by Southern Railway General Manager in Chennai by Mr. John Thomas. The data centre will cater to Passenger Reservation System (PRS) Unreserved Ticketing System (UTS) and the Mobile Ticketing System over Southern, Southwestern and Southcentral Railways, stated a press release.

### **Emphasis on CBSE, af**filiation to govt. schools

The Chief Minister YS Jagan Mohan Reddy has L directed officials that emphasis should be laid on getting CBSE (Central Board of Secondary Education) and ICSE (Indian Certificate of Secondary Education) affiliation for all the government schools in the State. At a review meeting, he directed officials to ensure effective implementation of the New Education Policy (NEP) across the State.

### **AASRAA** spreading awareness on consumer rights

The Advocates Association for Social Responsibility L and Awareness (AASRAA), recently organised state



summit in Vijayawada.Mr Tarun Kakani, President of Krishna District said AASRAA, has been working to spread consumer rights awareness across India. They have launched a toll free number 180088899895 to register

# CM credits Rs. 1124 crore incentives to MSMEs, spinning mills

**VIS News Service** 

hief Minister Mr. Y.S. Jagan Mohan Reddy recently credited Rs.1124 crore towards incentives for Micro, Small and Medium Enterprises (MSMEs) and Textile units across the State, which would benefit 97,423 units and over 12 lakh employees.

The Chief Minister released Rs. 440 crore to MSMEs and Rs. 684 crore

### Released: ✓ Rs. 440 crores to previous govern-**MSMEs**

Rs. 684 crores to textile and spinning mills

to textile and spinning mills, including the rebate on electricity bills. So far, the State government had spent



Rs.2086 crore on the MSME sector, which in-

cludes clearing the pending arrears left by the ment totalling around Rs.1588 crore.

Speaking on the occasion, the Chief Minister said supporting MSMEs and spinning mills

was crucial to save the State economy amidst the pandemic, as it sent growth rates

crashing around the world and India is no exception.

people without any discrimihelped in survival of industries.

Every beneficiary is being provided funds through Direct Benefit Transfer system, so that lakhs of fami-

lies in State can sustain during hard times, he said.

The Chief Minister said that since YSR party formed the government in 2019, 68 major industries have invested a capital of Rs. 30,175 crore and provided direct employment to 46,199 people.

Similarly, YSR Jagananna Mega Industrial Hub is also being set up on 3155 acres in Kopparthi, with an aim of attracting investments worth Rs. 25,000 crore and creating jobs to over 75,000 people.

Industries Minister Mr. In the last 27 months, the Mekapati Gautam Reddy, government provided over AP MSME Development 25 welfare schemes to the Corporation Chairman Mr. Vanka Rabindranath, nation and corruption even APIIC Chairman Mr. in difficult times, due to Mettu Govinda Reddy, which the purchasing power APIDC Chairman Ms. has been sustained and it Bandi Punyasheela, AP Maritime Board Chairman Kayala Mr. Venkatereddy, Industries Special CS Mr. Karikala Valavan and others attended.

## Standing Committee on **Defence visits NSTL**

#### **VIS News Service**

he Parliamentary Standing Committee on Defence (SCOD) recently visited the Naval Science and Technological Labora-

tory (NSTL), the DRDO Laboratory at Visakhapatnam. The team led by Mr. Jual Oram, Chairman of Standing Committee on Defence along with 18 member delegation com-



prising of Members of Parliament, Officials from Lok Sabha Secretariat and Ministry of Defence were briefed on the role and operational activities of the ENC. The team interacted with Vice Admiral Ajendra Bahadur Singh, AVSM, VSM, Flag Officer Commanding-in-Chief, ENC.

The team also visited various facilities of Naval Dockyard, Visakhapatnam and reviewed the operational preparedness of the Indian Navy on the Eastern seaboard.

RISE Official meets **APCO** chairman

#### **VIS News Service**

**▼**EO of Reliance In Justries Skill Enhancement (RISE) Ms. Anandi Dasraj recently met Mr. Chilapalli Mohan Rao, Chairman Andhra Pradesh Weavers' Cooperative Society (APCO) and discussed ways of promoting handlooms.

Ms. Dasraj said that RISE centres will be set up across the country and handloom products will be promoted in these centres, she said.



consumer complaints. The

Association has also launched a mobile van to spread awareness on consumer rights in rural areas as well. Chief guest, Mr. R Madhava Rao, Krishna District Consumer Court Magistrate guided the patrons to spread consumer awareness and process to register consumer complaints.

### **Dak Adalat on Sept 28**

he 89th Dak/ Pension Adalat at Divisional Level I in RMS 'V' Division, Visakhapatnam will be held on September 28 in the office of the Superintendent, RMS'V" Division, Visakhapatnam. Public complaints and grievances relating to postal service/ pension matters pertaining to RMS 'V' Division. The complaints will cover all types of problems relating to transmission of Mails/ Speed posts, articles, parcels and money orders in the RMS 'V' Division i.e; East Godavari, West Godavari, Vizianagaram and Srikakulam districts which comes under the RMS 'V' jurisdiction, stated a press release issued by Mr. K. Sreeramulu, Superintendent RMS'V' Division. People are requested to send their grievances to the superintendent on or before September 24.

## Waltair Div records best ever April-Aug loading

VIS News Service

Waltair Division has achieved best ever freight loading for the period

April to August of the current financial year 2021-22.

Despite the pandemic, Waltair Division in the first two quarters, from April -21 to August - 21 loaded 26.71 Million Tonnes of freight which is 6.82 MT (34.3%) more than the loading of 19.89 Million Tonnes during the same period in the last financial year.

This is the Highest ever loading of WAT Division during this period. The pre-

vious best was 26.61 MT during April to August -19 informed a release from the railways.



Similarly the revenue generated by originating freight loading in the period from April to August- 21 stood at Rs. 3090.00 Crores, which is Rs. 773.30 Cr. (33.4%) more than the rev-

enue generated for the corresponding period in the last financial which was Rs. 2316.70 Crores.

> During Apr-21 to Aug-21 Indian Railways has done an incremental loading of 131.00 MT out of which 6.82 MT (5.21%) has been contributed by WAT Division said the release.

**Divisional Railway** Manager, Mr Anup

Κ u m a Sathpathy appreciated the team Waltair for their relentless efforts in achieving this accomplishment despite pandemic.

Handloom weavers would be given training in the modern designs, she said. The RISE would strive to market the handloom not only from Andhra Pradesh but from all over the country, she added.

Mr. Mohan Rao said handloom weavers would get better employment opportunities if their products were sold through the Reliance stores.

APCO Managing Driector Mr. Arjun Rao, APCO General Manager Mr. K. Kanna Babu and others were present.



## CM for |STPI's CoE to propel 4.0 tech in AP millet farming

**VIS News Service** 

hief Minister Mr. YS Mohan Jagan Reddy has urged officials to encourage farmers on cultivation of millets by sensitising them about earning more revenue than paddy. He directed the officials to ensure better remunerative price for the produce.

At a review meeting the Chief Minister also ordered to fill the 2,038 vacant posts in village secretariats with Agriculture Assistants.

VIS News Service

Dr Omkar Kan, -tor General, Software r Omkar Rai, Direc Technology Parks of India (STPI) said that self-reliance in technology adoption for industry is paramount and stated that accelerating growth in manufacturing sector is vital to create a demand for service sector.

Speaking at a virtual conference on Digital Manufacturing with a focus on "Industry 4.0 Strategies" organized by the Confederation of Indian Industry Visakhapatnam, he said India is the third-largest startup market globally.

In order to promote entrepreneurship, Software Technology Park of India has initiated a plan to setup Center for Entrepreneurship to promote industry 4.0 technologies in the state. The proposed Center of Excellence would encourage young talent and will be a big push to start ups, he added.

Mr Vinay Inamdar, Head - Strategic Enterprise Accounts, Cisco Commerce India Private Limited made a detailed presentation on trusted work places.

Mr Ravi Raghavan, Chief Executive Officer & Managing Director, Bharat Fritz Werner Ltd said there is a need to



build trust and value creation with use of smart technologies for the companies. He was of the view that Indian manufac-

at 13 percent com-

pounded annual growth rate for year.

Mr D Κ Mohanty, Chairman, CII Visakhapatnam Zone & Chairman and Managing Director (In charge), Rashtriya Ispat Nigam Ltd highlighted on the resilience of manufacturing sector

through industry 4.0 technologies. Diversity and flexibility is vital for the successful implementation of smart technologies

turing sector need to grow in the organizations, he said.

6

Mr KVV Raju, Convenor, CII Andhra Pradesh Manufacturing & Industry 4.0 Panel & Chief Executive Officer, Ajinomoto Bio-Pharma Services India Pvt Ltd highlighted that Industry 4.0 paradigm has remarkably become a global emergence with the industrial transformation, revitalization and development as its core.

Earlier, Mr Neeraj Sarda, Vice Chairman, CII Andhra Pradesh & Deputy Managing Director, Sarda Metals & Alloys Ltd welcomed the gathering.

ing, Insurance & Rating in-

heading the South India

business(SME & Corpo-

Mr Jain was earlier

## **New sports policy soon: Minister**

**VIS News Service** 

**T**ourism Minister **Mr**. **M**uttamsetti Srinivasa Rao has said that encouragthe government would soon ing all of come out with a new sports them and policy. He said the draft sports policy was in place ing to the and would be enacted soon creation with the approval of the of large-Chief Minister.

ented players in the rural ar- grounds and the player veloped in 13 districts in



scale infrastructure. The The minister said 15 sports

the process of establish-

proposed in this policy.

Steps are being taken to develop three international level stadiums in three regions across the state.

He said that many tal- development of sports complexes were being de-

eas were hidden in the adoption program is also public-private partnership. He said the Nagarjuna University ground has been developed as part of the Khel India scheme and a sports complex will also be developed in Kommadi, Visakhapatnam district. He said badminton player Ms. PV Sindhu was given two acres of land in the heart of Visakhapatnam and said she would soon start a badminton academy.

## AU moots MoU with **US IPR attache**

**VIS News Service** 

John r. Cabeca, U.S Intellectual Property Attaché for South Asia, Embassy of The United States of America, New Delhi recently visited Andhra University on the request of Prof.H.Prusushotham, DPIIT-IPR

Chair.

ing four incubation centres in the areas of IOT/ Machine Learning, Marine Biology and ICT/ Softwares in partnership with Government of Andhra Pradesh, NASSCOM, STPI. AU IPR Chair Prof.

and commercialization.

Mr. Cabeca expressed his happiness over various IP and Innovation activities being implemented at the University and said he will examine positively the feasibility of partnering with Andhra University in strengthening the IP and

**VIS News Service** The Chief Engineer of

**I** Telugu Ganga Project, Tirupati Mr. Harinarayana Reddy visited Sri City along with a team of senior engineers.

The Chief Engineer rethe Inviewed the water allocation novaposition from Telugu Ganga project and other related issues. Appreciating the good work done by Sri City in the area of water management and rain water harvesting, he congratulated the Sri City team for winning the Confederation of Indian Industry's The (CII) twin awards - 'Water С Management Company of the Year' and 'Rain Water Harvesting Company of the year', - in the Industrial Water Management Competition-2021, in recognition of its continuous efforts and commitment to water sustainability. Mr. Satish Kamat, President (Operations), Sri City briefed him on the salient features of Sri City,

water conservation efforts,

rain water harvesting, de-

mand for water by industries,

sewage treatment & recy-

cling, etc.

## Jain elevated to **Director at CARE**

dustry.

**VIS News Service** 

**Mr. Aakash Jain** has been promoted as a Director at CARE Ratings Limited. As the head of CARE's business development in Rest

0 f Maharashtra & Goa he will be responsible for providing tactical impetus to CARE's

With domain expertise in Corporate Ratings, SME Ratings and Grading he also looks after strategic tie-ups & initiative of CARE Ratings.

Having joined CARE in the year 2013, he has an overall experience of more than 10 years in the Bank-

MSMEs upliftment etc. **Aus.Vice-Consul** 

**Visits GITAM** 



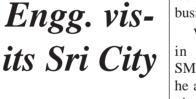
rate Ratings) for CARE Rating and has participated in various Knowledge Sharing Forums & training programs for bankers, **MSMEs** & Corporates. He

has also been a Speaker at various platforms organized by banks, financial institutions, education institutes, MSMEs etc.

He has closely worked with MSME-Di & other MSME promoting government & private agencies on



# Chief business.



Interacting with Mr. Cabeca AU Vice-Chancellor Prof. PVGD Prasad Reddy, shared his vision of creating vibrant student start-up ecosystem in the University campus.

AU Registrar **Prof.V.** Krishna Mohan briefed Mr. Cabeca about various IPR activities that have been initiated in the University.

AU Incubation Centre CEO Mr. Ravi Easwarapu, said that Andhra University is in



Purushotham suggested to Mr. John Cabeca to consider signing a MOU with Andhra University to leverage the best practices of United States Patent and Trademark Office (USPTO) particularly in the area of University IP, Technology Transfer and Commercialization as US is the world leader for their high-quality IP creation

als o appraised the US delegate that American Corner is being established in the University.

He said the Centre will create awareness about opportunities available for higher education, the art, culture and customs of USA to the students who wish to pursue higher education in US Universities.

### VIS News Service

ustralian Vice Consul A(Chennai) Mr.Andrew Collister recently visited GITAM Deemed to



GITAM future goals M. Sribharat expressed that the university is interested

ing about

in academic tie-ups with Australian universities particularly in physiotherapy, Management education, and marine research. He felicitated Andrew

Collister. GITAM R e search Projects a n d Consultancy Director Prof. Raja Phani Pappu,

External Affairs Director Arka Bhattacharya participated in the discussions.

## City/State

# **'GoAP taking many steps** to promote Tourism'

**VIS News Service** 

Ttate Tourism, Culture and Youth Affairs Minister Mr. Muttamsetti Srinivasa Rao has said that all steps are being taken to develop the state's tourism sector as a major source of revenue.

to make the popularity of tourist destinations known to all. He said, four managers have been appointed for the Uttaranchal, Godavari districts. coastal and Rayalaseema tourism circuits in the state and steps are being taken to manage the tourism packages for two

ate sea planes in Visakhapatnam, Vijayawada Nagarjunasagar and Suryalanka. He said steps have been taken to set up five-star hotels in 13 locations across the state, includ-Visakhapatnam. ing Vijayawada, Tirupati,



CM will soon launch an App showcasing the state's leading tourist destinations.

### Mr. Muttamsetti Srinivasa Rao AP Tourism Minister

The Minister said that steps are being taken to improve the infrastructure, transport and boating facilities in the tourist areas as well as improve the management of tourist hotels and make them more popular as an online and social media platform.

Mr. Srinivasa Rao said that an app would be launched by Chief Minister Mr. Y.S.Jagan Mohan **Reddy** during Dusshera to give details of the state's leading tourist destinations, hotels and other packages. An event will be organized every month in each district or three days through special Volvo buses.

Steps are also being taken to run special buses from the surrounding states to the tourist destinations on the respective circuits.

He said nine command and control centres have been set up across the state to ensure smooth operation of public and private boats in tourist areas and steps are being taken to bring all the existing 24 public and 164 private boats into operation as per their guidelines. The minister said he was in talks with relevant companies to operBapatla and Suryalanka, with a public-private partnership, with a target of setting up 50 per cent of the hotels this financial year.

#### **Prasadam scheme**

The minister said that steps have been taken to develop temple tourism as part of the implementation of the "Prasadam" scheme with the help of the central government. Speaking to presspersons after holding a review meeting he informed that before Covid a revenue Rs. 120 crore was generated by the of the tourism department. This has now been depleted to Rs. 60 crore.

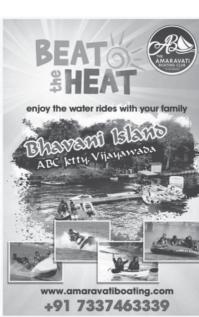
## Farmers issues to be dealt by **RBKs: Jagan**

VIS News Service

t a reivew meet with The officials of agriculture and allied sectors the Chief

Minister instructed the officials to resolve the issues brought out by Agricultural Advis o r y Boards.

The authorities should take the responsibility of addressing the issues raised by farmers. The of-



ficials said there are one lakh farmers in the Agriculture Advisory Boards, he said.

> $\mathbf{M}$ r Jagan Mohan **Reddy** said t h a t fertilisers,

pesticides and seeds requested by the farmers

should be made available at Rythu Bharosa Kendras (RBKs) within stipulated time. He said that a system should be

set up to resolve the farmers' issues directly through RBKs.

He said that there should be continuous review of the performance of RBKs and directed the authorities to take steps to get ISO certification for the facilities. He said the YSR Agri Testing Labs must be launched in December this year.

**Ex-SBI** chief as AP economic advisor



**VIS News Service** 

The State government L has appointed former SBI Chairman Mr. Rajnish Kumar as its economic advisor. His tenure in the Cabinet rank position is for two years.

Currently he is an independent non-executive director at the Hong Kong and Shanghai **Banking** Corporation Rajnish Ltd. Mr. Kumar's appointment is expected to help the State government steer through the financially tough juncture.

An Indian banker Mr. Rajnish Kumar became chairman of State Bank of India on 7 October 2017 and his three year term ended on 6 October 2020.

## AIC-SKU inks pact with NGO for rural dev.

**VIS News Service** 

The CEO, AIC-SKU **D**r. M.S. Shivakiran, and COO, Bima Pathshala, NGO Mr. an Ravishankar, recently mitted to improve the lives of rural population by providing them financial literacy and insurance literacy across the nation.

The main objectives of the agreement is to educate and provide access to e-

learn-

# 'APITA is undertaking mass training in core IT Tech'

### Aditya Sabharwal

 ${\displaystyle S}$  kill training and up skilling has been one of the key focus areas of the CM Mr Jagan Mohan Reddy and it is thus that the government is making every effort in accomplishing this mammoth task



year' said Mr Tentu.

He further informed that the Academy is also in talks with other IT giants to come

APITA also has a slew of Industry alli-

dents from APITA last one digital library. We thus should have about 33000 digital libraries in the next 4 months' highlighted Mr Tentu.

Digital libraries aim to and recruit from them. enable an integrated learning experience to both engineering and nonengineering undergraduates and people interested in Information Technology & Electronics as a discipline.

signed an agreement for the development of the rural com-

munity. Mr. J.A. Chaudary, Chairman Indian Blockchain Standards Committee, initiated the

Agreement between AIC-SKU and Bima Pathshala for the development of the Rural Community of Anantapur District.

The vision of AIC-SKU is to create, inculcate and foster entrepreneurial spirit in the community. Bima Pathshala is an NGO com-



opportunities to farmers;

Prof. K. Nagabhushan Raju, Executive Director, AIC-SKU. Kumar Mr. Subramanian, Bima Pathshala, Mr. Amit Prakash, Bima Pathshala, and Mr. Tippeswamy, Rural Development Trust were present.

One such department which is mandated with this crucial charge of training youth in core IT services is APITA i.e. Andhra Pradesh Information Technology Academy. The academy's objective is to bridge the urban rural divide in producing readily employable graduates while provide a conducive environment for learning through value addition programs. It therefore develops

and offers courses in IT, Electronics and Communications in collaboration with Industry and Academia.



There are an estimated 2792 technical and non-technical colleges in Andhra Pradesh out of which over 400 colleges and 45000 students are registered with APITA. 'We at APITA have already trained over 35000 students' informed

APITA's CEO, Mr Anil Kumar Tentu speaking to Vizag Industrial Scan.

Leading IT giant Infosys is one of the major recruiters at APITA. 'Infosys alone has recruited over 4000 stuances that impart practical training. Some of these trainings are in

AR and VR, certification on AWS, cloud computing, cyber security, UX design etc.

Another important ini-

'The CM has major

plans for these digital li-

braries wherein he envi-

sions all the village and

ward secretaries to have

tiative of the association is **APITA** bags A R C **Best Edtech** which has been reaward christened digital libraries by the CM.

These libraries shall provide tools to enhance the skill sets of students by provid-

> ing access to books and digital resources. In ΑΡΙΤΑ was

cently awarded the Best Edtech

fact

re-

of the year at the education excellence awards, the ceremony for which shall take place on Nov 13<sup>th</sup> 2021.

## Classifieds

8



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Dated: 15-09-2021

A.K. Sabharwal Publisher

Sd/

So if you are a startup and want to connect with the Industry in your area of work write to us.

Tell us about your company, area of work, team and importantly who your target segment is. For startups that qualify shall get featured in Vizag Industrial Scan

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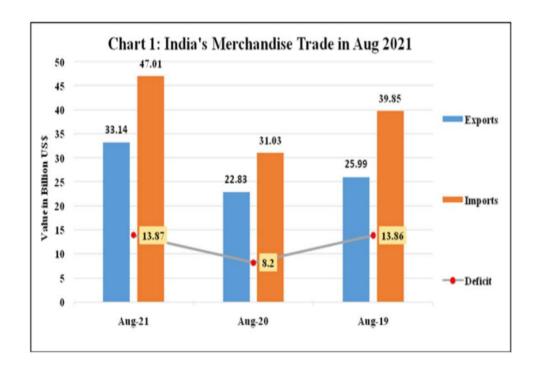
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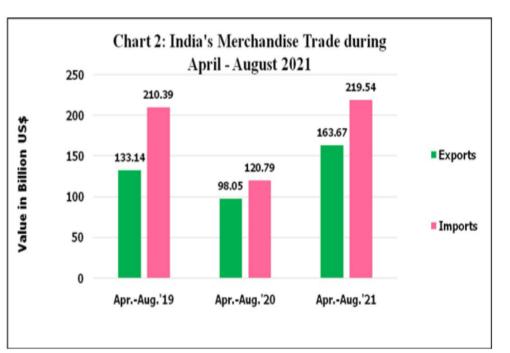
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Visi	iting Viz:	ae?
	for your accom	9
Name of Hotel	Person to Contact	Tel No.
Keys Select Hotel	Mr. Pavan Kartheek (GM)	0891-6694444
Novotel Varun Beach	Mr. Ravi Rai (GM)	0891-2822222
lotel Daspalla	Mr. S.Prasanth (GM)	0891-2564825
Hotel Green Park	Mr. Ramakrishna (GM)	0891-6615151
TC Welcome Hotel Devee Grandbay	Mr. Rajesh Nath (GM)	0891-6600101
lotel The Park	Mr. Jaydeep Biswas (GM)	0891-3045678
The Gateway Hotel	Mr. J.Gopalakrishnan (GM	) 0891-6623670
Hotel Palm Beach	Mr. Sandeep Reddy (GM)	0891-2754026
Best Western Plus Tejvivaan	Mr. John Ravi Kiran (GM)	0891-6677880

	Exports of Top 10 Major Commodity Groups						
SL.	Major Commodity Group	Value of Expo	Value of Export (Million USD)		Growth %		
No.		Aug'21	Aug'20	Aug'21	Aug '21 over Aug '20		
1.	Engineering Goods	9631.50	6065.65	29.06	58.79		
2.	Petroleum Products	4559.82	1901.64	13.76	139.78		
3.	Gems And Jewellery	3428.07	1823.09	10.34	88.04		
4.	Organic And Inorganic Chemicals	2230.15	1642.82	6.73	35.75		
5.	Drugs And Pharmaceuticals	2001.78	1977.76	6.04	1.21		
6.	Cotton Yarn/Fabrics/Madeups, Handloom Products Etc.	1297.82	833.95	3.92	55.62		
7.	RMG Of All Textiles	1235.11	1083.53	3.73	13.99		
8.	Electronic Goods	1146.63	872.04	3.46	31.49		
9.	Plastic And Linoleum	753.30	648.49	2.27	16.16		
10.	Rice	715.24	671.08	2.16	6.58		
	Total of 10 Major Commodity Groups	26999.42	17520.05	81.47	54.11		
	Rest	6141.16	5309.23	18.53	15.67		
	Total Exports	33140.58	22829.29	100.00	45.17		





	Imports of Top 10 Major Commodity Groups							
SL.		Value of Impo	Value of Import (Million USD)		Growth %			
No.	Major Commodity Group		Aug'20	Aug'21	Aug '21 over Aug '20			
1.	Petroleum, Crude & products	11637.86	6451.91	24.76	80.38			
2.	Gold	6746.88	3702.53	14.35	82.22			
3.	Electronic goods	5910.44	4720.09	12.57	25.22			
4.	Machinery, electrical & non-electrical	2914.75	2020.92	6.20	44.23			
5.	Pearls, precious & Semi-precious stones	2243.51	1163.26	4.77	92.86			
6.	Organic & Inorganic Chemicals	2066.48	1469.05	4.40	40.67			
7.	Coal, Coke & Briquettes, etc.	1936.40	1084.77	4.12	78.51			
8.	Artificial resins, plastic materials, etc.	1365.19	849.61	2.90	60.69			
9.	Iron & Steel	1333.57	640.23	2.84	108.30			
10.	Vegetable Oil	1322.01	888.65	2.81	48.77			
	Total of 10 Major Commodity Groups	37477.09	22991.03	79.73	63.01			
	Rest	9529.42	8042.98	20.27	18.48			
	Total Imports	47006.51	31034.01	100.00	51.47			

## City/State

# AP among top borrowers | At the Secretariat

### Contd. from Page 1

SDL's i.e. state development loans in the current fiscal between April 8th and September 7th 2021 stood at Rs 22,750 crores which was the fourth highest among states. This however is a decline of 22% compared to the same period last year. GoAP during the same period last year had borrowed Rs 29,250 crores.

Some of the other include Tamil Nadu at Rs 38,000 crores. Maharashtra at Rs 37,750 crores and West Bengal at Rs 25,000 crores(See table, Page 1).

As per the rating agency Care Ratings AP's overall industrial scenario is stable. 'We believe that Andhra Pradesh's growth has not been impacted much by the second wave' said Mr

#### Pandya.

He therefore said that the overall impact on the industrial growth will be less severe in AP compared to some of the other states in the country.

In terms of sectors he cited Agri to have registered a growth of 10% in the last fiscal and stated that the manufacturing sector too has shown

### 'AP's overall instates with high SDLs dustrial scenario is stable'

good stability and credit quality.

'This is a good indicator for the regional economy going forward' said the Executive Director Care ratings India.

He however did mention that continuity in policies is a key parameter for investors and

### businesses.

#### **Overall Nation**

Talking on the overall Indian economy he said that CARE Ratings internal view is that GDP growth for FY 22 would be around 9-9.2%. 'We have toned down our GDP growth expectation from 10%' said Mr Pandya.

This he said was because the overall impact of the second wave is still not yet fully realised.

Talking on Rupee-Dollar currency he opined that the Rupee will depreciate against the dollar and shall hover around the Rs 75 mark. Similarly he stated that keeping inflation in mind interest rates too shall move upwards in the next few months. 'India will however continue to remain among the fastest growing economies in the world' said Mr Pandya.



**VIS News Service** 

pollo Hospitals A Group recently called upon the chief minister Mr YS Jagan Mohan Reddy and donated Rs. 1 crore to Chief Minister's

Assistance Fund.

Y.S.

President (Procurement and Corporate Development) Mr. Narottam Reddy (CEO) Apollo Hospital. The funds were donated as part of its CSR under Connect to Andhra.

# **AP's New Chief Secretary**

The cheque was handed

Jagan Mohan

over to Chief Minister Mr.

Reddy by Apollo Hospitals

Group Vice Chairperson

Ms. Preeta Reddy &

#### Contd. from Page 1

has earlier worked as the Commissioner of Vijayawada, Visakhapatnam and Hyderabad Municipal Corporations. He was the Di-

sion of Government of India, AMRUT and World Bank tional Federation of the Red supported urban capacity building programme. He also worked as CMD APCO, MD of India Tourism Development Corporation and as a consult-

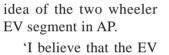
rector of the Smart Cities Mis- ant for the UN Habitat in Cambodia and the Interna-Cross Societies.

> He will take charge from Mr. Aditya Nath Das who is due to retire from service on September 30.

# Gauging Andhra's EV Scooter market

Contd. from Page 1

the scheme till March 2024





Just from a single branch we are doing sales of 200 vehicles a month.

Mr. Sudhakar Nagalapati Managing Director SN Auto

tainly translating into sales. 'We on an average get 250 + inquiries a month' said Mr Venkata.

Pure EV has multiple dealerships across the state and claims to have sold 2300 vehicles between Jan 2021 and September 1st week.

EV scooters prices typically range from approximately Rs 60,000 to 150,000 and come with a 3 year warranty.

Mr Sudhakar Nagalapati of SN Auto a dealer of the Ather EV brand reiterates growing consumer interest and demand. 'Just from a single branch we are clocking

'Ather as a company on a whole has a production capacity of 1 lakh vehicles a month which can be ramped up to 5 lakhs' informed Mr Sudhakar.

Although there is no confirmed figure of the total two wheeler EV sales in AP, industry sources put that number anywhere between 3000 and 4000 per month.

#### **Limited Production**

An issue that seems to be hindering sales is limited production from certain OEMs.

'There is a glaring issue of supply/stocks. OEMs aren't ready with ample stocks. I already have 170 paid orders for which deliveries have yet to be

tery charging infrastructure. Similarly Mr Sudhakar



We already have 170 paid orders for which deliveries have yet to be made.

Mr. Shyam Prasad Managing Director Sree Prasad Motors

and more importantly increased the benefit offered from Rs 10,000 per kWh to Rs 15,000 per kWh thereby marking a hike of 50 percent.

State governments too are jumping in and bringing out their own state specific schemes and benefits to motivate customers switch to the EV bandwagon. The state of Andhra Pradesh too is in the process of getting out a new EV policy.

So with all the incentives and policies being offered we at Vizag Industrial Scan spoke to some of the key players in this market to get an overall

market is here to stay and has a vibrant future' said Mr Shyam Prasad of Sree Prasad Motors, a dealer of Hero EVs in the city.

In fact with zooming gasoline prices there couldn't be a better reason to switch to EVs.

Agrees Mr Nallamilli Venkata Reddy founder and CEO of Vihaan Electrix a dealer of Pure EV and says 'At the current market price (of fuel) an EV owner can save about Rs. 1 lakh over a 3 year period'.

There is no denying that consumer interests are cer-



At the current

market price (of

fuel) an EV owner

can save about

Rs. 1 lakh over a

### 3 year period.

month

### Mr. Nallamilli Venkata Reddy

Founder & CEO Vihaan Electrix

enough stocks. I can eassales of 200 vehicles a ily sell 150 EV scooters a month if supplied with made' said Mr Shyam.

**Charging Stations** 

Another issue that is most often talked about in this space is the desperate need of having supporting Infrastructure i.e. Battery charging points. While some EVs are equipped with removable batteries which can be taken to a point for charging others don't have removable batteries hence the need for fixed charging stations across localities.

'We have 25 charging stations across the city and are going to ramp this up soon' said Mr Venkata who owns another company called V Energy which caters to Bat-

says that they currently have 6 charging stations in Vizag and that another 14 are on the anvil. Stakeholders also call for uniformity in charging stations. As Mr Shyam puts it 'As in the case of your petrol vehicle which can be fuelled at any gas station similarly all EV charging stations should be adaptable to any brand of EVs'.

Although still early days for EVs the sector if armed with the right policies and infrastructure is slated to garner a higher market share in the near future. One however needs to wait and watch how quickly would this happen.



# The Largest Apparel Park in South Asia



- 1,000 acre Apparel Park (SEZ)
- Largest women employer in apparel industry at a single location in the country
- 18,000 employees (16,000 women) .
- 5 lakh pieces of apparel produced per day .
- World class infrastructure
- State-of-the-art Common Effluent Treatment Plant capable of treating 56 MLD
- Ultra-modern Water Treatment Plant capable of treating 60 MLD
- Dedicated 200 MW power sub-station .
- ISO 14001:2015 certified

Brandix India Apparel City SEZ (BIAC SEZ) is a vertically integrated Textile & Apparel Park located in the beautiful city of Visakhapatnam. Promoted by Brandix, Sri Lanka's single largest Apparel Exporter, BIAC runs on a unique fibre-to-store concept that brings together world class apparel chain partners from the design stage to consumer brands in flawless integration. With renowned industrial majors, the Park caters to leading apparel brands across the globe.







BIAC employs 18,000 people including 16,000 women from over 600 villages in the hinterland. Backed by minimal education, yet fortified by adept trainers, the women employees at BIAC produce the finest apparel for the international market. The ecofriendly atmosphere and best practices along with a range of welfare facilities make the Park the most preferred place for the employees. BIAC has thus created a platform in transforming the lives of thousands of women who would have otherwise been unemployed or underemployed.

### Brandix India Apparel City The Next Frontier in Textile & Apparel Manufacturing

### Brandix India Apparel City (Pvt.) Ltd.,

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